

Independent Sales Representative

OES Inc. is a London, Ontario based company that provides innovative technology solutions for a diverse range of applications and markets through three business divisions – OES Technologies, OES Scoreboards, and OES Electronic Manufacturing & Design Services (EMDS).

OES Scoreboards is a well-recognized brand in the North American market, second to none for performance and reliability, and one of the few scoreboard companies approved for scoring and timing by the NBA, NHL, CFL, NFL, MLS, and MLB. OES Scoreboards works closely and collaboratively with strategic partners towards increasing market opportunity and has a growing distribution network of representatives and resellers in many regions of North America.

Currently, OES Scoreboards is looking for experienced and passionate scoreboard representatives throughout the United States and Canada. The ideal candidate will be someone who is a self-starter, highly-energetic and result oriented.

Your customers are coaches, sports organizations and teams—from high schools to the pros, from municipalities to contractors, to parents and clubs supporting the world of athletics.

To do this job, you've got to like, know, and understand sports and work on understanding OES scoreboards products and different models.

You will need to research the sports community and industry resources in your territory to be able to generate new business leads and keep up to-date with new sales opportunities. You will strive to fully understand customers' needs and articulate how OES can deliver quality products and work closely with OES scoreboards team to develop winning proposals and close the deals.

At times you will also be expected to deliver products' demonstrations and presentation at customer visits and trade shows.

Although we prefer candidates with previous similar sales experience and knowledge of the industry, we are willing to train the right candidates.

Why should you apply?

- We provide industry leading commission percentages and uncapped earnings potential.
- Freedom to manage your own work and hours. You are your own boss.

Please note that this is an independent contractor position and is commission only. You are responsible for your own taxes and any other official requirements.

Please email your cover letter and resume to:

Human Resources, OES Inc.
4056 Blakie Road, London ON N6L 1P7

Fax: 519-652-3795
Email: hr@oes-inc.com

Accommodations for applicants are available upon request.

All resumes are kept in confidence. Telephone applications will not be accepted.